

Mutual Fund Distributor Revenue Structure
Period: January 2025

ACTIVE FUNDS

Perpetual Tail commission (in bps per annum)

Transaction Type - Lump Sum Purchases; Switch in; SIP/STP

Scheme Name	Year 1	Year 2	Year 3	Year 4 Onwards	Total 3 Year Payout
Motilal Oswal ELSS Tax Saver Fund	100	100	100	100	300
Motilal Oswal Focused Fund	115	115	115	115	345
Motilal Oswal Midcap Fund	75	75	75	75	225
Motilal Oswal Flexi Cap Fund	90	90	90	90	270
Motilal Oswal Large and Midcap Fund	95	95	95	95	285
Motilal Oswal Balance Advantage Fund	115	115	115	115	345
Motilal Oswal Small Cap Fund	105	105	105	105	315
Motilal Oswal Large Cap Fund	115	115	115	115	345
Motilal Oswal Multi Cap Fund	105	105	105	105	315
Motilal Oswal Business Cycle Fund	115	115	115	115	345
Motilal Oswal Manufacturing Fund	115	115	115	115	345
Motilal Oswal Digital India Fund	115	115	115	115	345
Motilal Oswal Multi-Asset Fund	122	122	122	122	366
Motilal Oswal Quant Fund	10	10	10	10	30
Motilal Oswal Ultra Short Term Fund	80	80	80	80	240
Motilal Oswal Liquid Fund	15	15	15	15	45

ARBITRAGE FUND

Transaction Type - Lump Sum Purchases; Switch in; SIP/STP

Scheme Name	Till 25 th Dec-25	26 th Dec-25 Onwards
Motilal Oswal Arbitrage Fund	90	50

Note – Effective 26th December 2025, all the assets in the fund till 25th December 2025 will be repriced to 50 bps.

PASSIVE FUNDS

Perpetual Tail commission (in bps per annum)

Transaction Type - Lump Sum Purchases; Switch in; SIP/STP

Scheme Name	Year 1	Year 2	Year 3	Year 4 Onwards	Total 3 Year Payout
Motilal Oswal Nifty Bank Index Fund	80	80	80	80	240
Motilal Oswal Nifty Midcap 150 Index Fund	80	80	80	80	240
Motilal Oswal Nifty 500 Index Fund	75	75	75	75	225
Motilal Oswal Nifty Smallcap 250 Index Fund	75	75	75	75	225
Motilal Oswal Nifty Next 50 Index Fund	75	75	75	75	225
Motilal Oswal S&P BSE Enhanced Value Index Fund	70	70	70	70	210
Motilal Oswal Nifty 200 Momentum 30 Index Fund	70	70	70	70	210
Motilal Oswal Nifty 500 Momentum 50 Index Fund	70	70	70	70	210
Motilal Oswal S&P BSE Low Volatility Index Fund	70	70	70	70	210
Motilal Oswal S&P BSE Financials ex Bank 30 Index Fund	65	65	65	65	195
Motilal Oswal S&P BSE Quality Index Fund	65	65	65	65	195
Motilal Oswal Nifty Capital Market Index Fund	65	65	65	65	195
Motilal Oswal Nifty India Defence Index Fund	60	60	60	60	180
Motilal Oswal Nifty Micro Cap 250 Index Fund	60	60	60	60	180
Motilal Oswal S & P 500 Index Fund	35	35	35	35	105
Motilal Oswal Nifty MidSmall IT and Telecom Index Fund	50	50	50	50	150
Motilal Oswal Nifty MidSmall India Consumption Index Fund	50	50	50	50	150
Motilal Oswal Nifty MidSmall Healthcare Index Fund	50	50	50	50	150
Motilal Oswal Nifty MidSmall Financial Services Index Fund	50	50	50	50	150
Motilal Oswal Asset Allocation Passive Fund of Fund Conservative	40	40	40	40	120
Motilal Oswal Asset Allocation Passive Fund of Fund Aggressive	40	40	40	40	120
Motilal Oswal Nifty 50 Index Fund	40	40	40	40	120
Motilal Oswal Gold and Silver ETFs Fund of Funds	36	36	36	36	108
Motilal Oswal Nasdaq 100 Fund of Fund	35	35	35	35	105
Motilal Oswal Developed Market Ex US ETFs Fund of Funds	35	35	35	35	105
Motilal Oswal 5 Year G Sec Fund Of Fund	7	7	7	7	21

Terms and conditions:

- The document is confidential and should not be shared with any person or institution not intended to receive this.
- Above mentioned rates are applicable only for empaneled distributors with MOAMC.
- Commission is payable only when ARN code is mentioned in the relevant column in the application form (Broker and Sub-broker code).
- Commission as per above structure is payable only on Regular Plan of the Schemes. As per SEBI regulations, no commission will be paid on the Direct Plan of the Schemes.
- The commission indicated above is inclusive of applicable GST and other statutory levies, from time to time.
- Trail commission payout is calculated on an annualized basis and is payable on a monthly basis.
- The Trail commission for business mobilized and activated till the end of a month will be paid monthly by 10th of the following month under normal circumstances.
- Trail commission will be paid out only when the amount of commission payable is Rs. 100 or more.
- The Distributors shall adhere to SEBI circular dated June 26, 2002 on Code of Conduct and SEBI Regulations and ensure that no rebate is given to investors in any form.
- MOAMC reserves the right to amend / change commissions any time at its discretion without any prior notice.
- The decision of MOAMC will be considered final and binding to in case of disputes, if arises.
- Exit Load for equity schemes- 1% - If redeemed on or before 15 days from the date of allotment.
- In respect of change of distributor / ARN code initiated by the investor, the AMCs may consider making payment of trail commission to the transferee distributor after a cooling off period of six months from the date of change of distributor code in the Unitholder database. If the distributor code is changed back to the original ARN code within the cooling off period of 6 months, then the cooling off period of further 6 months shall restart from such date of change of distributor code
- As per the Know Your Distributor (KYD) norms introduced by AMFI, brokerage / commission will be paid only to such distributors who are KYD compliant Payment of brokerage /commission will be withheld if any distributor does not comply with the KYD requirement and the same will be released only after the distributor complies with the KYD requirement.
- Any significant change in the Total Expense Ratio (TER) or treatment of applicable taxes by any regulatory diktat which results in change of TER or treatment of applicable taxes on entire outstanding AuM irrespective of its vintage may result in revision in brokerage rates on a retrospective basis as receivable from investor on entire AuM may change.

**Mutual Funds Investments are subject to market risks, read all scheme related documents carefully.
For Scheme specific risk factors, please refer to respective SID or visit www.motilaloswalmf.com**