

Determination of customer's risk profile (For Non-Individuals)

Score	Risk Profile	Investment Profile	Risk Appetite	Return Potential
From 0 to 10	Very Conservative	<ul style="list-style-type: none"> ▪ Low earnings expectations ▪ No investments with heightened risk ▪ Very little willingness to lose capital 	Least	Least
From 11 to 30	Conservative	<ul style="list-style-type: none"> ▪ Seeking stable earnings ▪ Partial investments with heightened risks possible ▪ Little willingness to suffer losses 	Low	Low
From 31 to 55	Moderate	<ul style="list-style-type: none"> ▪ Seeking earnings above market average ▪ Mixture of investments with low and high risks ▪ Willingness to take risks 	Moderate	Moderate
From 56 to 80	Aggressive	<ul style="list-style-type: none"> ▪ Seeking higher earnings ▪ Large investments with heightened risk ▪ Increased willingness to take higher risks 	High	High
From 81 to 90	Very Aggressive	<ul style="list-style-type: none"> ▪ Seeking higher earnings ▪ Exclusive investments with heightened risk ▪ High willingness to take risks 	Highest	Highest

Note: The stated documentation has been compiled as of November 2006, and is subject to change at the sole discretion of Deutsche Bank AG, without prior notice.

Scoring the customer's answers

Question No.	Options						Customer's Score
	a	b	c	d	e	f	
1	1	3	7	8	9	10	
2	10	5	-	-	-	-	
3	1	3	5	7	10	-	
4	0	5	10	20	-	-	
5	1	4	6	10	-	-	
6	1	3	7	10	-	-	
7	1	6	10	14	20	-	
Total							

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